

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 2000.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 2000. Source: PIERS, August 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for November 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: November 15, 2000 Page 1 of 12

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 1.0 \ 2.0

Month\Year: 1.0\2.0								Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	100%	25 Days ³	\$2,575 ¹	\$220 ¹								\$2,795

1 Rate is per container ** Average Container Rate ** \$2,795

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 55.5 \ 299.6

Month (Year: 55.5 \ 29	9.0							Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	57%	63%	13 Days	\$148	\$11							19 KT	\$3,021
Maersk-SeaLand	23%	23%	17 Days 3	\$2,860 ¹	\$220 ¹								\$3,080
Hyundai	18%	10%	10 Days	\$2,400 ¹									\$2,400
Cho Yang	2%	2%	14 Days	\$2,950 ¹									\$2,950

¹ Rate is per container ** Average Container Rate ** \$2,921

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 1.0 \ 2.0

Month\Year: 1.0\2.0															
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
APL	100%	50%	26 Days	\$137								22 KT	\$3,014		
COSCO	0%	50%													

Average Container Rate \$3,014

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 70.0 \ 569.8

Month\Year: 70.0\56	9.8						ı	Surchar	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	50%	29%	16 Days ³	\$2,840 ¹	\$220 ¹								\$3,060
Yang Ming	18%	30%	21 Days										
Mitsui OSK	14%	8%	17 Days 3										
NYK Line	7%	8%	6 Days	\$231	\$11							19 KT	\$4,598
Evergreen	4%	10%	14 Days	\$3,000 ¹									\$3,000
K Line	3%	2%											
Cho Yang	3%	1%	17 Days										
Hyundai	1%	6%	14 Days	\$148	\$11							19 KT	\$3,021

¹ Rate is per container Rate \$3,229

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 22.0 \ 175.8

Month\Year: 22.0\17	75.8							Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	73%	44%	27 Days	\$200	\$11							19 KT	\$4,009
APL	18%	27%	26 Days	\$182								19 KT	\$3,458
Evergreen	9%	15%	23 Days	\$3,800 ¹	\$220 ¹								\$4,020
Maersk-SeaLand	0%	11%		\$2,575 ¹	\$220 ¹								\$2,795

¹ Rate is per container Rate \$3,910

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 48.0 \ 330.5

Month\Year: 48.0\330).5							Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	48%	56%	10 Days	\$3,000 ¹									\$3,000
Maersk-SeaLand	31%	22%	15 Days 3										
Mitsui OSK	15%	12%	17 Days										
Cho Yang	6%	5%	16 Days										
NYK Line	0%	8%	16 Days	\$191	\$11							19 KT	\$3,838

¹ Rate is per container Rate \$3,000

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 63.0 \ 478.6

Month (Year: 63.0 \ 476	0.0							Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	70%	57%	21 Days ³	\$2,575 ¹	\$220 ¹								\$2,795
Evergreen	11%	25%	19 Days										
Hyundai	10%	6%	21 Days	\$180								19 KT	\$3,420
OOCL	6%	2%	21 Days	\$179								19 KT	\$3,401
APL	3%	4%	20 Days	\$2,750 ¹									\$2,750

¹ Rate is per container Rate \$2,905

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 35.0 \ 243.0

Month\Year: 35.0 \ 243.	.0							Surchar	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	51%	53%	19 Days	\$3,800 ¹	\$220 ¹								\$4,020
Maersk-SeaLand	26%	20%	24 Days 3	\$2,575 ¹	\$220 ¹								\$2,795
Mitsui OSK	17%	15%	23 Days										
Yang Ming	6%	3%	31 Days 3										
APL	0%	5%	23 Days	\$2,750 ¹									\$2,750
Hyundai	0%	5%	23 Days	\$168								19 KT	\$3,192

¹ Rate is per container Rate \$3,606

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 17.0 \ 39.3

,								Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	65%	28%		\$200	\$11							19 KT	\$4,009
Maersk-SeaLand	29%	41%											
CSCN	6%	5%											
Evergreen	0%	15%		\$2,740 ¹	\$220 ¹								\$2,960
COSCO	0%	11%											

¹ Rate is per container Rate \$4,009

Issue Date: November 15, 2000

Page 10 of 12

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 35.0 \ 291.7

Month\Year: 35.0\291	.7							Surcharg	ges:			
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	40%	34%	21 Days ³	\$2,575 ¹	\$220 ¹		8%					\$3,001
Evergreen	26%	35%	19 Days	\$2,700 ¹	\$220 ¹							\$2,920
Mitsui OSK	17%	12%	24 Days	\$2,750 ¹								\$2,750
Yang Ming	9%	10%										
APL	9%	5%	20 Days	\$137							22 KT	\$3,014

¹ Rate is per container Rate \$2,933

Issue Date: November 15, 2000 Page 11 of 12

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: August 2000

Month\Year: 460.9 \ 3,469.3

	,							Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	26%	29%	19 Days										
Maersk-SeaLand	21%	18%	10 Days	\$3,115 ¹	\$220 ¹		50%						\$4,895
NYK Line	20%	21%	11 Days	\$3,300 ¹									\$3,300
Evergreen	16%	15%	9 Days	\$3,900 ¹	\$220 ¹								\$4,120
K Line	11%	11%	10 Days	\$3,300 ¹									\$3,300
Yang Ming	2%	2%	10 Days										
APL	2%	1%	11 Days	\$160	\$11		50%	\$34				19 KT	\$5,415
Hapag-Lloyd	1%	3%	11 Days	\$150			43%	\$34					\$4,597
OOCL	1%	0%	10 Days	\$4,100 ¹									\$4,100

¹ Rate is per container Rate \$4,035

Issue Date: November 15, 2000

Page 12 of 12